



**miquel y costas & miquel, s. a.**

# **INTERIM STATEMENT**

**THIRD QUARTER 2024**

**INTERIM STATEMENT**  
**OF FINANCIAL REPORTING**  
**CORRESPONDING TO 3<sup>er</sup> QUARTER 2024**

The consolidated results and other financial magnitudes for the third quarter of 2024 are presented according to the International Financial Reporting Standards (IFRS), as adopted by the European Union, including the current new standards, amendments and interpretations since the beginning of the current financial year, without having had a significant impact. The financial statements of the individual companies are presented in accordance with the accounting principles and valuation rules contained in the Spanish National Chart of Accounts, approved by Royal Decree 1514/2007 of 16 November 2007 and subsequent amendments\*. In both cases the data are comparative with those of the same period of the previous year.

**MAIN FIGURES**

The main economic and financial data of the Miquel y Costas Group for the first nine months of the financial year 2024 and comparative figures for 2023, all expressed in thousands of euros, are as follows:

| In thousands of euros                        | 9M 2024 | 9M 2023 | % change |
|--|---------|---------|----------|
| Net revenue                                  | 239.210 | 243.894 | (1,9)%   |
| Gross operating profit (EBITDA) <sup>1</sup> | 61.641  | 57.227  | 7,7%     |
| Earnings before tax (EBT)                    | 49.054  | 44.104  | 11,2%    |
| Earning after tax (EAT)                      | 37.183  | 33.299  | 11,7%    |
| Cash-flow after tax (CFDI) <sup>2</sup>      | 51.937  | 47.491  | 9,4%     |

Consolidated net revenue in the first nine months of the year has amounted to 239.2 million euros, 4.6 million euros less than in the same period of the previous year, keeping the trend announced in the previous communications. The main causes of this decrease have been the moderation of prices as a direct consequence of the reduction of the inflationary pressures on energy costs and a complex international trade context as a consequence of the existing geopolitical conflicts.

By business segment, the tobacco industry business has decreased its net revenue by 2,8% in comparison with the same period of last year due to the volatility of demand suffered in the last months. In the same way, net revenues of industrial products show a decrease of 1,9% compared to the first nine months of the previous year, however this represents an improvement compared to previous quarters. The main reason for the aforementioned improvement is the consolidation of the investments made in this segment in the last years. In the "Other Business" segment, the net revenue has increased by 1,0% million euros mainly as consequence of the stability of the traditional markets in which it operates.

Miquel y Costas net revenue (parent company) in the first nine months of the year has amounted to 151.7 million euros, slightly lower than the same period of the previous year and in line with the evolution of the business segment in which it operates.

The earning before tax has increased by 4.9 million euros compared to the same period of 2023, equivalent to an improvement of 11.2%. The Group has maintained the trend anticipated in the first half of the year, continuing the recovery of the historical margins, mainly driven by the applied commercial policies, the consolidation of the investments made and the reduction of inflationary pressures on the price of energy supplies (and despite facing a significant increase on the cellulose pulp price).

<sup>1</sup> Gross operating profit plus depreciation and amortisation.

<sup>2</sup> Profit after tax plus depreciation.

\*Royal Decree 1159/2010 of 17 September 2010

RD 302/2016 of 2 December

RD 1/2021, of 12 January, in force from the beginning of the financial year.

By business segments, the tobacco industry business has improved the result obtained in the first nine months of the year by 8,9%, despite the slight reduction in absolute terms of net revenue explained above. The industrial products segment has increased its result by 13,3% and the “Other Business” segment has shown a slight reduction compared to the result of the same period of the previous year.

The earning after tax has amounted to 37,2 million euros, surpassing the results of the previous year by 11,7%. The estimated effective tax rate for the period has been 24.2%.

## CONSOLIDATED BALANCE SHEET

The most relevant figures, all expressed in thousands of euros, as well as the comparative figures for the end of the previous year, are as follows:

| <i>In thousands of euros</i>                    | September<br>2024 | December<br>2023 |
|---|-------------------|------------------|
| Net Fixed Assets <sup>3</sup>                   | 197.498           | 193.554          |
| Working capital requirements (WCR) <sup>4</sup> | 124.543           | 110.192          |
| Other Net Assets/Liabilities                    | (4.101)           | (2.640)          |
| <b>Capital employed</b>                         | <b>317.940</b>    | <b>301.106</b>   |
| Equity  | (384.600)         | (354.781)        |
| <b>Net financial debt</b>                       | <b>66.660</b>     | <b>53.675</b>    |

As a result of the investment plan for the period 2024-2026 initiated in this fiscal year, net fixed assets have increased by 3.9 million euros, after the accounting of amortizations amounting to 14.8 million euros during this year.

The increase in working capital requirements by 14.4 million euros in the period, is mainly driven by the increase in inventories by 7.4 million euros, the increase in balances with public administration by 5.8 million euros (specific seasonality to the end of this quarter) and a slight increase in commercial positions. Despite the associated growth, the working capital requirements has decreased in comparison with the data published in the first half semester as a result of the improvement in commercial positions in this quarter, a fact that, among other factors, has allowed the Group to improve its net debt position.

## FINANCIAL SITUATION

The financial position of the consolidated Group, based on information prepared (in accordance with adopted International Standards described before), at year end 2023 and the closing of the third quarter are as follows:

| <i>In thousands of euros</i>            | September<br>2024 | December<br>2023 |
|---|-------------------|------------------|
| Long-term financial debt                | (30.992)          | (30.453)         |
| Short-term financial debt               | (24.934)          | (22.462)         |
| Cash and other current financial assets | 51.005            | 63.015           |
| Non- current financial assets           | 71.581            | 43.575           |
| <b>Net financial debt<sup>5</sup></b>   | <b>66.660</b>     | <b>53.675</b>    |
| <b>Equity</b>                           | <b>384.600</b>    | <b>354.791</b>   |
| Leverage ratio                          | n/a               | n/a              |

<sup>3</sup> Net intangible assets and property, plant and equipment.

<sup>4</sup> Inventories plus trade and other receivables and other current assets, less current provisions, trade and other payables and other current liabilities.

<sup>5</sup> Current and non-current financial assets, cash and cash equivalents less current and non-current bank borrowings.

The net financial debt (net cash) at the end of the third quarter shows a debit balance of 66.7 million euros, having increased by 13.0 million euros during the fiscal year 2024.

The Group's financial debt as of September 2024 has increased by 3.0 million euros as a result of obtaining new financing facilities (mainly with credit institutions) which have allowed to extend the average maturity of the debt and reinforced the Group's capabilities.

Cash flow after tax in the first nine months of financial year 2024 has amounted to 51.9 million euros. The main uses of these funds were mainly the financing of investments in fixed assets amounting to 18.7 million euros, the financing of the Working Capital Requirements (WCR) in 14.4 million euros, the payment of dividends for 9.3 million euros and the acquisition of treasury shares in the amount of 2.0 million euros.

## STOCK INFORMATION

The main information regarding the stock trading during the first nine months of 2024 was as follows.

|                         |                     |
|-------------------------|---------------------|
| Trading days            | 192 days            |
| Number of shares traded | 1.373.796           |
| Value of shares traded  | 16.862.480,16 euros |
| Maximum price           | 13,70 euros/share   |
| Minimum share price     | 10,98 euros/share   |
| Average price           | 12,26 euros/share   |
| Last price              | 12,35 euros/share   |

## TREASURY SHARES

The parent company during the first nine months of the financial year 2024, using the authorisation for the derivative purchase of its own shares approved by the General Shareholders' Meeting of 22 June 2021, within the framework of the Share Buyback Programme reported to the CNMV on 30 November 2023 and the special transactions that have been duly communicated subsequently has acquired 161,282 shares representing 0.40% of the share capital.

It should be noted that the current 2016 stock option plan has been in its execution phase since February 2022 and that 312.492 options were exercised in 2024 (equivalent to the delivery of 41.670 shares in the Parent Company).

## SUBSEQUENT EVENTS

Between the end of the third quarter and the date of issuance of this report, no significant events have occurred that could significantly influence the information reflected in this report.

## OUTLOOK

The Group's results in the third quarter significantly improve those obtained in the same period of the previous year, keeping the same trend than in the previous financial reports of 2024.

Despite the current economic and geopolitical environment (and the associated uncertainties) the Group expects to maintain in the fourth quarter of the year the same trend shown in the first nine months of the fiscal year, fact that confirms the objectives for the 2024 financial year.

The Group confirms its commitment with the industrial project, which involves the consolidation of the investments carried out the past years and the start of a new three-year investment plan that constitutes the fundamental basis for the Group's future growth.

## ANNEX I - USE OF ALTERNATIVE MEASURES OF PERFORMANCE (MARs).

The Company has proceeded in compliance with the ESMA guidelines on APMs (ESMA/2015/1415es of October 2015) to:

- Disclose the definitions of each MAR.
- Provide comparative information for each RAF presented, maintaining consistency of RAF definitions and calculations over time.

The breakdown of all RAFs including their denomination, definition and use is as follows:

| DENOMINATION                      | DEFINITION   | USE  |
|-----------------------------------|--|--|
| Net fixed assets<br>(non-current) | Net tangible fixed assets<br>Net Intangible Fixed Assets   | Information on the book balance of these assets including realised investments                 |
|                                   |  |  |
| WCR                               | Stocks (+)<br>Trade and other receivables (+)<br>Other current assets (+)<br>(Current provisions) (-)<br>(Trade and other accounts payable) (-)<br>(Other current liabilities) (-) | To analyse the need for operational funds from current activity                                |
|                                   |  |  |
| Other Net Assets/(Liabilities)    | Deferred tax assets (+)<br>Other non-current assets (+)<br>(Other non-current liabilities) (-)<br>(Deferred tax liabilities) (-)   | Result of the netting of current balance sheet items that supplement the capital employed      |
|                                   |  |  |
| Equity                            | Own funds (+)<br>Adjustments for change in value (+) / (-)<br>Other items from external sources (+)  | Information to explain the financing of the net assets employed                                |
|                                   |  |  |
| DENOMINATION                      | DEFINITION   | USE  |
| Total net financial debt          | (Financial indebtedness L.P) (-)<br>(Financial indebtedness C.P) (-)<br>Cash and financial investments (+)<br>Financial investments L.P (+)  | Determination of the Group's net financial position  |
|                                   |  |  |
| EBITDA                            | Operating profit/(loss) (+)<br>Depreciation charge (+)<br>and depreciation   | To analyse the company's capacity to generate profit considering only its productive activity. |
|                                   |  |  |
| CFDI-Cash Flow after tax          | Profit/(loss) after tax (+)<br>Depreciation charge (+)   | To understand the company's operational capacity to generate liquidity.                        |